

Soul'd! The Heart and Soul of Sales for Healers

Day 2 Workbook

1)

Please read through your vision of your life and business a year from now, which you created yesterday. Take a few minutes now to see what you may want to change, add, amplify, or expand since you wrote it:

A decorative graphic at the bottom of the page. It features a central pink heart shape. To the left and right of the heart are two light blue, leaf-like shapes that appear to be part of a larger, faint, light blue circular background element. The entire graphic is centered horizontally and sits just above the bottom margin.

2)

At this moment, I am _____% aligned with the one year vision I created.

3)

Use this template during the training session with Rob Forter:

I work with (specific people you serve) who struggle with (problem you solve).
I help them (what does it help them stop doing or accomplish) so that they can (what they are now able to do).

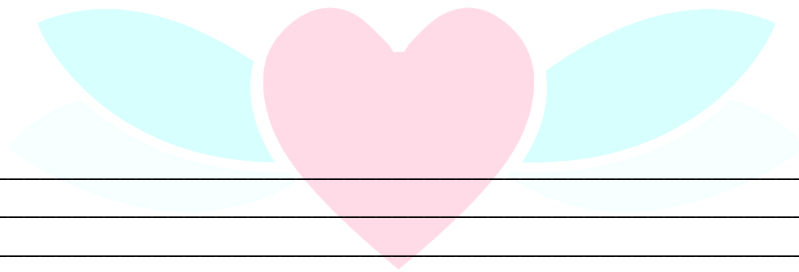
Work space – use the space below to try out different language and ideas:

I work with

... who struggle with:

I help them:

So they can:



Your statement:

I work with _____ who struggle with _____.

I help them _____ so that they can _____.

4)

What is one or more "stretch" in the area of accepting or asking for support you can take today over the meal break? What one or more are you taking on?
